

Efficiency

Principle N°1

Work with people throughout the intervention from the upstream to the concrete results

Examples:

Make a diagnosis of the situation in workgroup

Facilitate a steering committee for decision-making

Principle N°2

Transfer skills and make operational support

Examples:

Train a group on a working methodology

Provide individual advice to a manager for the formalization his / her action plan

Advise and coach a sales team for the preparation of a tender

Principle N°3

Continuously measure the progress and results

Examples:

Provide personalized feedback and measure skill development

Determine results indicators and specific dashboards for each project

